

**RUBIX**

# vendor managed services

take advantage  
and take control

Insite™

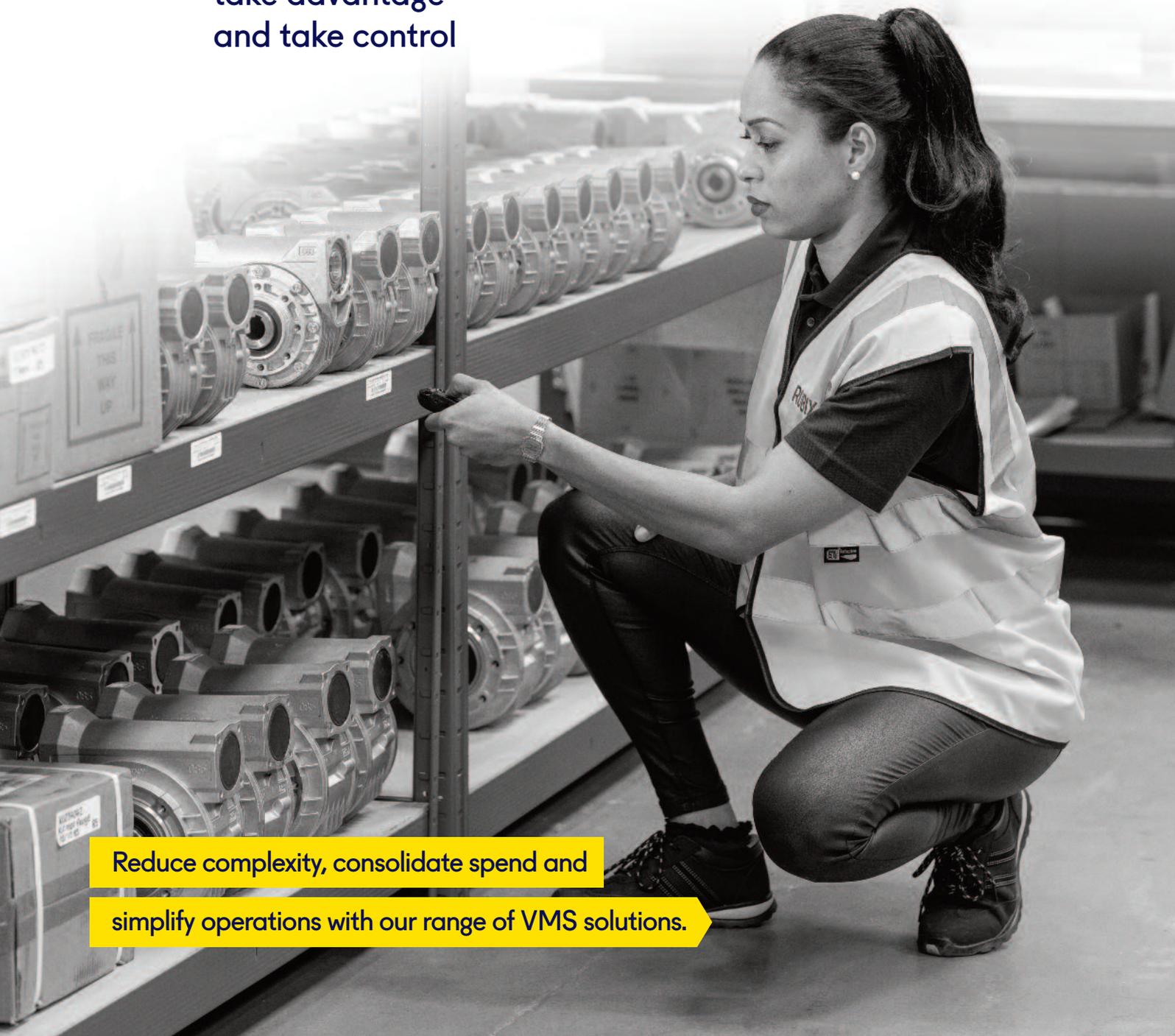
Invend™

Inscan™

Instore™

Reduce complexity, consolidate spend and

simplify operations with our range of VMS solutions.



# Solutions to help your production whatever the size or shape of your business





The process of buying, restocking and managing fast-moving consumables can take up valuable time and money for any industrial or manufacturing business.

Purchasing from multiple suppliers is time consuming, creates many invoices to process, increases delivery costs and can lead to cash being tied up in inventory with the risk of making that stock obsolete if demand isn't closely aligned to supply.

## The good news...

Choosing our Vendor Managed Services delivers significant time and cost savings, giving you greater control over budgets for consumable items. While we take care of your supplies your team have more time to focus on areas that add real value to your organisation.

The even better news is that getting set up and started is actually quite simple. Using our stock management expertise we will quickly analyse your processes and streamline your supplier base to consolidate your invoicing. We will also analyse your stock holding and design optimum ordering processes, creating efficiencies and making life easier for your entire workforce while giving you greater control and full management information.

## Solutions that provide an all-round better way to manage your inventory

The benefits to using Rubix for your VMS solution are wide-ranging and designed to bring improvements to many aspects of your operation:

### Improved purchasing efficiency

With fewer suppliers, orders and invoices, you free up valuable employee time and vastly reduce paperwork – whichever solution you choose, all stock is ultimately managed and replaced by us on your behalf.

### Improved stores/stock management

By rationalising stock and more accurately matching it to consumption, you achieve improved stock control and rotation, while also releasing space.

### Productivity improvements

With line-side access, walk and wait times, store visits and inbound freight charges all decrease, and all unsupervised local purchases are eliminated.

### Improved reporting

We provide reports that give you total transparency on usage by product and cost centre – putting you in full control over your supplies and budgets.

# Full analysis of your existing inventory and processes...

It starts with a full analysis of your parts usages and stock holding data by our supply chain experts who will identify optimum inventory for your specific needs. Our team will assess critical parts, consignment stock, obsolete stock and stock not fit for purpose, analyse your stock control and identify all issues, and examine your labelling and location processes.

This analysis will determine the critical stock to hold, identify parts alternatives, review stock obsolescence and order frequency on items, establish optimum levels and make recommendations on quantities versus reduced orders. Based on our audit we will present an appropriate inventory management strategy that can be seamlessly integrated into your business, providing clear and tangible benefits.

**...With detailed recommendations for real results**

The results of any recommendations we make will be fully quantifiable by value over time, with cost savings and benefits set against agreed parameters. These are practical solutions that are proven to work and will make a significant contribution to your success.

## Our capability helps you optimise MRO parts

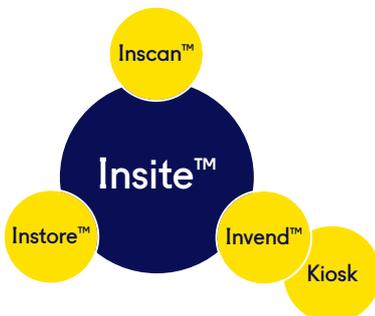
As part of our inventory analysis our experts will assess the products you buy from OEMs and identify standard items and your product usage by category to improve your purchasing leverage.

We'll also look to replace parts with an equivalent "fit for purpose" part, with a focus on saving money through either purchase cost or cost to run.

This optimisation process reduces purchase prices, inventory (through product and brand diversity) and transactional costs by cutting the number of suppliers you use.



Following our recommendations we'll deliver a VMS solution to your exact requirements, based on one of our proven solutions which can all be delivered as stand-alone solutions, or set up together as part of our Insite™ service.



## Inscan™

our outstanding barcode stock replenishment solution, for a fast and simple way to manage your industrial supplies



## Invend™

our industrial vending solution helping you to lower your inventory costs



## Instore™

a fully outsourced stores solution allowing you to concentrate on your business



## Insite™

bringing our inventory expertise direct to your production line right where you need it – on your site

# Inscan™

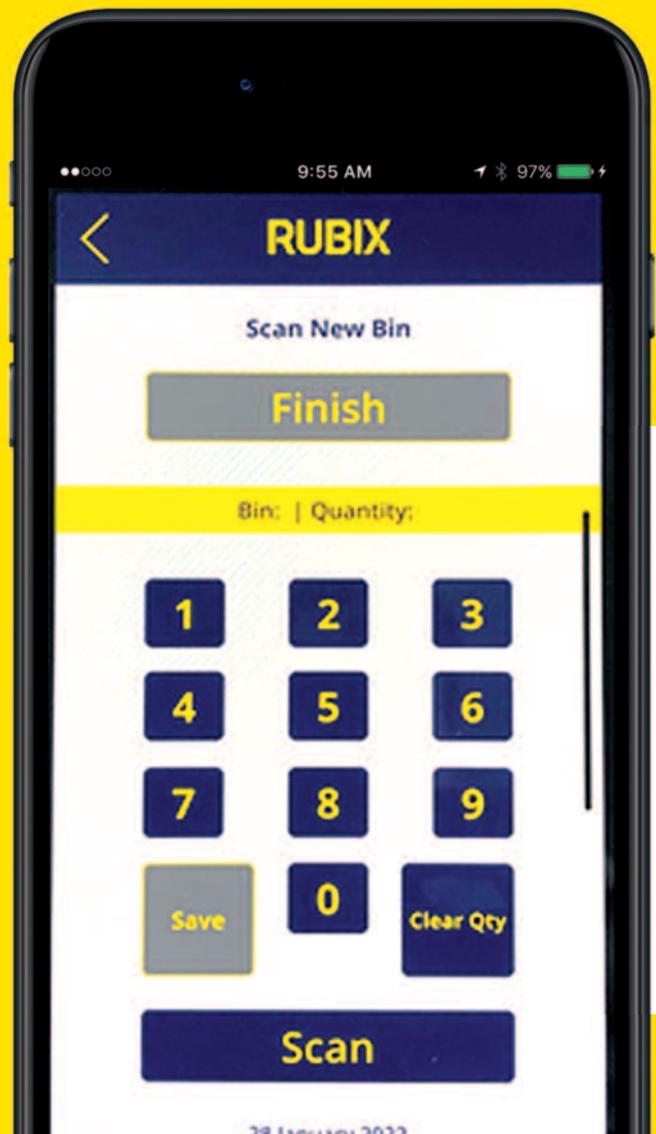
## our outstanding barcode stock replenishment system

An easy-to-implement barcode-driven stock check and replenishment process, Inscan™ is perfect for all customers who require a low cost, uncomplicated inventory management solution. Simply, our batch scan process system gives you greater control over costs and improves the productivity of your team.

### Minimising cost while maximizing availability and productivity

We provide the barcode scanning technology and also manage the ongoing checking and replenishment of stock – whether located in a central store or multiple satellite locations. This provides you with 24/7 availability of industrial consumables when and where you need it.

Getting up and running with Inscan™ is easy too. We work with you to identify the right products and locations within your site. We then install the right inventory storage solution for your products and manage the whole process.





**Improved purchasing efficiency** Fewer suppliers, orders and invoices reduces paperwork and associated costs.

**Lower inventory costs** With demand-driven replenishment, we help improve product availability and reduce inventory levels.

**Lower cost of replenishment** We take ownership of restocking, saving you time and money.

**Improved productivity** 24/7/365 access to products at line side reduces wasted time associated with store visits.

**Improved reporting** We provide reports that give you total transparency on usage by product and cost centre.

**Fast and simple set up** No need for complex systems or integration, no complicated processes to learn or follow.

With Inscan™ you can select from a broad range of fast moving industrial consumables and MRO products such as tools, bearings, PPE, hygiene products and more!

The straightforward system uses a secure crib and two stock bins: yellow for free stock, and red for safety stock. Once the yellow bins are empty, users rotate the bins and pick from the safety stock. Our team will restock both bins and rotate them back, ensuring supplies are always available and stocked according to demand – with replenishment alerts automatically coming through to us via the system.

With no set up costs to implement the system, our state of the art Inscan™ batch scanning solution software gives you real-time reporting on all kinds of variables. Inventory can be tracked by user, location or cost centres and counts can be updated or verified on the go by scanner or smartphone. Comprehensive reporting and data can be viewed in customisable formats and maintenance requests and work orders can be scheduled from the same system too.

For inventory access and control made easy, get Inscan™ into your business.



Find out more about our batch scanning solution, Inscan™ today. Contact our team at [vmssalesenquiries@rubix.com](mailto:vmssalesenquiries@rubix.com)



# Invend™

## automatic dispensing at its best



Permanently stocked with your most in-demand industrial consumables, our Invend™ industrial vending machines provide 24/7 line-side access to the products your team needs to get the job done. No fuss, no waiting and no need to replenish – we keep track of everything and keep your Invend™ machine fully stocked for you.

Of course, Invend™ is completely tailored to your needs. We help you select your stock from our comprehensive range of industrial consumables and work with you to create a machine and product profile that's exactly right for your business.

Once operational, we are automatically notified when machine stock is running low. We'll then deliver the necessary replenishments ourselves, from one of our national distribution centres, within a day.

### Invend™ takes care of everything for you

We'll help you choose the industrial consumables that go into your Invend™ machine and the levels of stock you carry, simply pick the items that your operation uses the most. We'll fill your machine, set it up, create users and employee access via unique PIN codes and you're ready to go. Full visibility, full control.

### Simple process, exceptional benefits

Invend™ brings convenient controlled access to industrial supplies while an automated process allows fast, efficient replenishment – and all the reporting you need to keep you firmly in control.



Choose Invend™ and benefit from a consumption reduction of up to 40% along with reduced inventory costs and improved productivity.



With Invend™ there's no need to carry the cost of inventory you only pay for the items you use, along with a small monthly service fee

Product consumption is reduced by up to 40% by controlling the use of industrial consumables

Reduced stock-outs, better stock control, no more stockpiling

Products are available when and where you need them with no time wasted visiting stores to restock

Supplies shift to one supplier so there's less time and money spent negotiating multiple contracts and supplies

Your whole inventory and entire management system is condensed down into one machine

Comprehensive usage reports ensure greater traceability of your consumables and create greater accountability by employees

Only controlled and approved PPE equipment is available on the shop floor

Full audit trails of issued stock



Find out more about Invend™ today – contact our team at [vmssalesenquiries@rubix.com](mailto:vmssalesenquiries@rubix.com)

# Invend™ Kiosk

Invend™ Kiosk is an addition to our Invend™ vending solution, providing automated stock replenishment for your Rubix supplied goods, with the same detailed reports.

This solution is ideal for products that are either too large, have a lower usage than typically required for vending, or are of a hazardous nature and is best suited to managed stores areas.

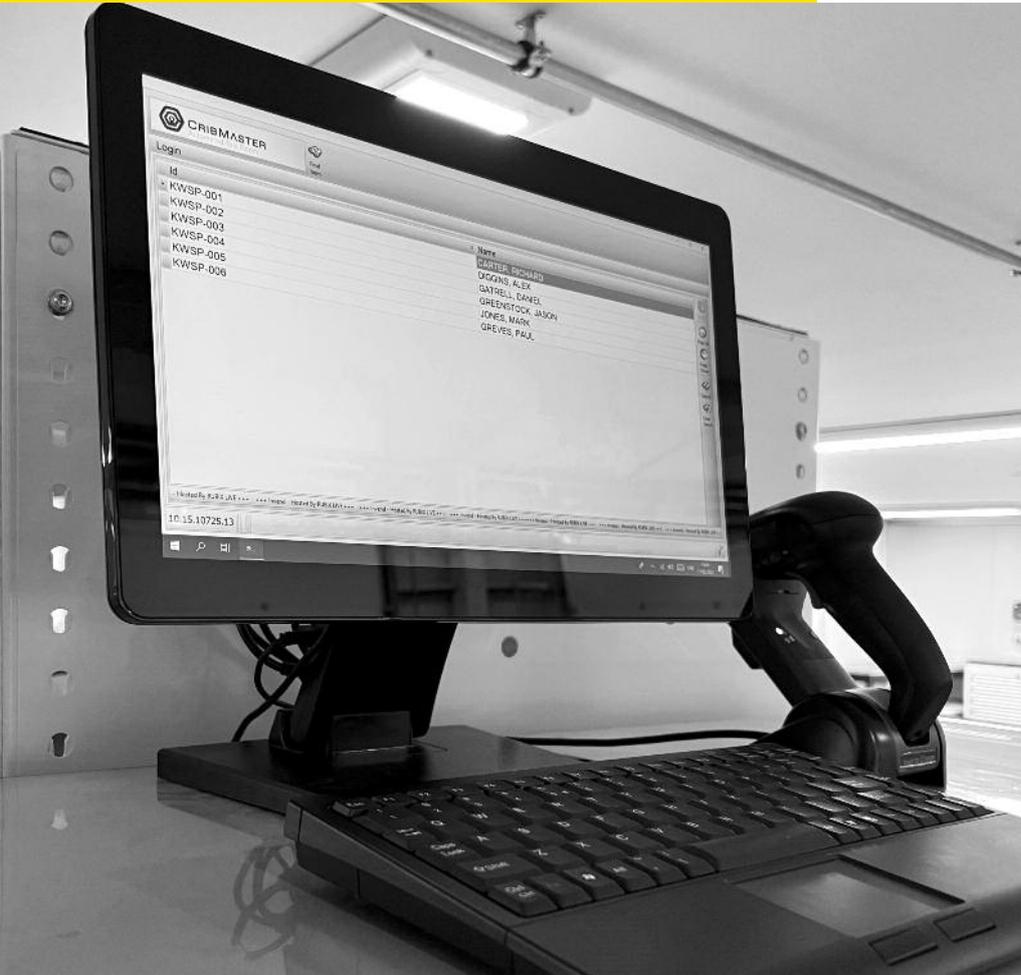
## Invend™ Kiosk – What is included?

- Self-contained desktop PC (ATR) (restricted to Kiosk use only), connected to the internet
- A touch-screen monitor
- CribMaster software, linked to our Invend™ database
- Barcode Scanner/badge readers, as required
- Printer to print pick note on logout for simple locating of products issued by user (optional and supplied by customer)

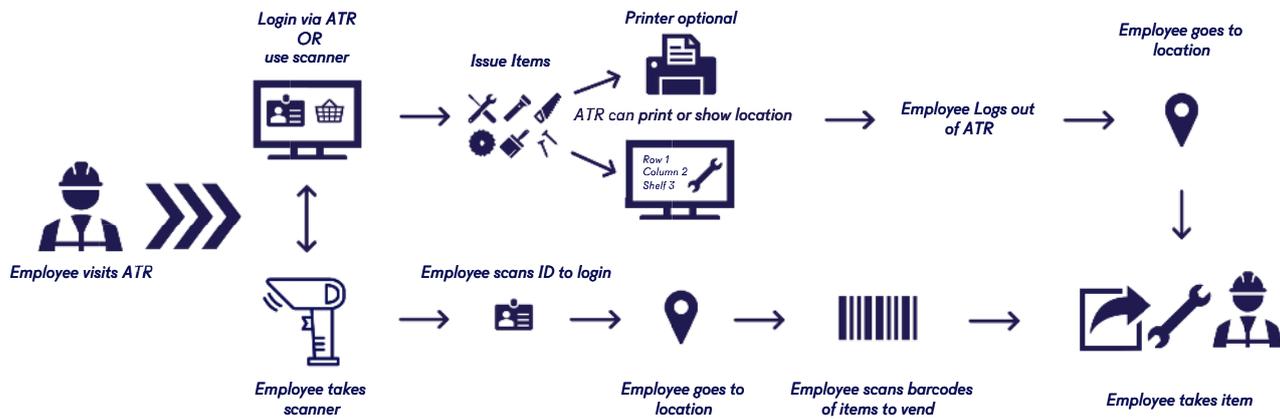


## Kiosk has you covered with:

- Usage reduction between 25-40%
- 24/7/365 product availability (unmanaged stores)
- Provides audit trails to ringfence H&S Policies and Procedures
- Improved reporting through an online reporting suite
- Contact tracing
- Total purchase cost reduction
- Inventory cost reduction
- Increased productivity
- Accountability
- Supplier consolidation and reduces product stockpiling



## Kiosk Issue Flow



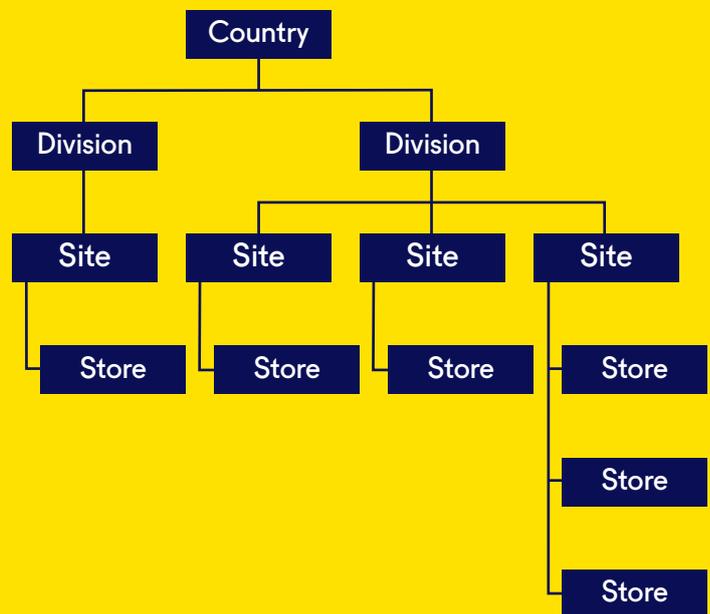


# Instore™

our fully outsourced  
stores solution to  
maximise efficiency and  
reduce costs

Instore™ provides the ability to manage your stores inventory for both consumable and durable items.

The Stores software provides real time transactional information through the use of wi-fi enabled scanners, whilst providing over 190 standard reports for all your reporting needs, and is also capable of integration with the majority of customers' ERP systems.





**One database, operating site based architecture**

a 3 tier hierarchy to visualise and share inventory and users are assigned to the relevant level within the organisation

**Flexible and adaptable to your needs**

up to 6 user defined fields that can be customisable by site such as job number, code codes or by department

**Straightforward deployment with versatile web or**

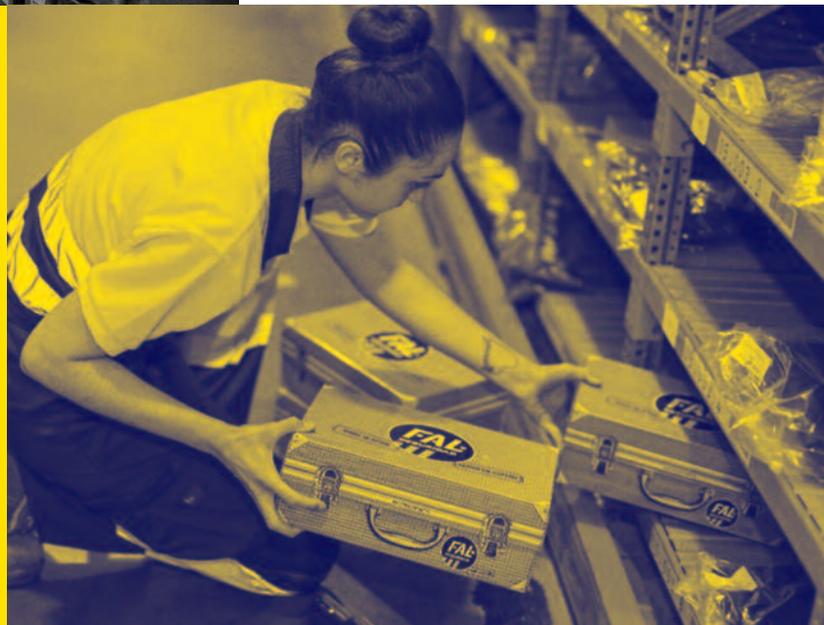
**mobile applications** quick deployment and low IT involvement with easy access to the system from anywhere globally using a simple web, password and user ID

**Improved control of key items**

such as single issue items (PPE, bearings, seals); durable items such as tools (a simple check out and return process); serialised items eg torque wrenches; or re-workable items such as cutting tools

**Full reporting and critical metric monitoring**

includes customisable dashboards and schedule reporting keeping you in control





# Insite™ expertise that's part of your team

## Your own Rubix branch on-site – that's Insite™

A Rubix presence on your site could help take your business to the next level. Strategically, Insite™ teams focus on helping you achieve cost savings by consolidating vendors and pro-actively delivering opportunities to reduce the total costs associated with your industrial supplies. Working full-time or part-time as part of your own day-to-day team, they also offer help with product identification and ordering, technical advice, supplier

management and parts standardisation, plus improvement projects. Overall, an outstanding asset to any industrial business. Insite™ can also provide a seamless introduction to other Rubix value-added services from stores design and restructuring to condition monitoring, e-Commerce, energy efficiency services and training.

## Delivering real benefits from day one – all measured and managed

Insite™ is delivered by an experienced resource using proven and effective methods, ensuring an efficient service that delivers benefits from day one. We understand that you choose Insite™ because you want to make life easier – so setting up is straightforward too.

**Stores redesign** - often part of our Insite™ solution, our stores redesign and restructuring service can also be delivered stand-alone. This service includes product and brand rationalisation, consignment stock management and component kitting.



**1.** We work closely with you to get an in-depth understanding of your industrial supply needs, as well as your current procurement systems and processes.

**2.** A skilled and experienced operations team manages all aspects of setting-up Insite™ for your site – against agreed milestones.

**3.** We assign a dedicated Insite™ Manager to work alongside and support your purchasing, stores and operations teams.

**4.** We provide a regular measurement scorecard against a broad range of agreed KPIs to monitor progress and help ensure we deliver against our targets.

## **> Choosing Rubix for your Insite™ service**

Where established, our Insite™ services continue to make significant cost-saving contributions to our customers' businesses year after year. Through experience working with some of the most demanding clients across Europe, and with our vast supply chain and technical knowledge, we have developed a comprehensive understanding of best practice. We have the capability and the resource to bring all this to your business too.

**With a commitment to partnership, products and best-in-class service, our Insite™ solution is ready to drive efficiency and cost-savings throughout your business. Contact your local account manager or branch for more information.**

# vendor managed services

RUBIX

For industrial supplies and solutions we're your experts



Reduce product consumption



Lower inventory cost



Saving time



Improved productivity



Straightforward installation



Health & Safety compliance



Reduce cost to purchase

Talk to us about how to improve your inventory management systems, from batch scanning solutions to full stores implementation. Contact our team at [vmssalesenquiries@rubix.com](mailto:vmssalesenquiries@rubix.com)

[uk.rubix.com](http://uk.rubix.com)

