

e-Solutions designed to fit your business needs

**Brammer  
Buck &  
Hickman**

Powered by  
**RUBIX**



**industrial supplies  
procurement  
made easy**

# Work with us the way that works for you

Manufacturing and industry demand outstanding support. Represented in 23 countries, we are Europe's leading industrial supplies specialist and we provide everything to help keep your business running at its optimum.

In the UK, Brammer Buck & Hickman is the most trusted single source of industrial supplies, thanks to our buying power and financial stability that comes from being part of Europe's largest industrial distribution business, Rubix.

For any industrial business, finding the right supplies is just a part of it: how you manage your orders and control your costs is vital too.

Designed for speed, ease, control and cost efficiency, Brammer Buck & Hickman offers a multi-channel way to manage your industrial supplies procurement. Whatever the size or scale of your business or operation, we have a solution for you, each delivering direct time, cost and reporting benefits.

## Order your industrial supplies your way

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Integrated  
e-Commerce


Mobile

Web

National  
branch  
network

Insite™  
service

Vendor  
Managed  
Services

- 
- › Better spend control
  - › Save time
  - › Improve spend visibility and reporting



e-Commerce  
made as easy as

**1. 2. 3.**

Brammer Buck & Hickman's e-Solutions lead the market. We offer three ways to order your industrial supplies quickly and easily in a way that best suits your business – all designed to be as efficient as possible while reducing administration and ensuring you maintain full control.

## 1. e-Shop

Our online store offers a convenient way to search for, order and buy over 100,000 products with real-time stock and order status data, plus a handy product comparison feature to help make your selections. Payments can be made by card or linked to your trade account.

## 2. Procure Manager

Our fully-customised Procure Manager system is a web-based solution tailored to your operation. Showing your budgets, spend limits and workflows, this solution offers a bespoke catalogue of pre-approved products with enhanced ordering and reporting features. Adopting the branding of your business, it's a system designed for you with no investment required in the technology. With full reporting and order history available at a click.

## 3. Punchout

Larger businesses will benefit from our custom Punchout solution that fully integrates with your existing technology platform – including Ariba®, Hubwoo, SAP®, Oracle, Coupa and more. Designed to reduce costs, our Punchout solution is fully supported by our dedicated in-house team of e-Commerce experts.

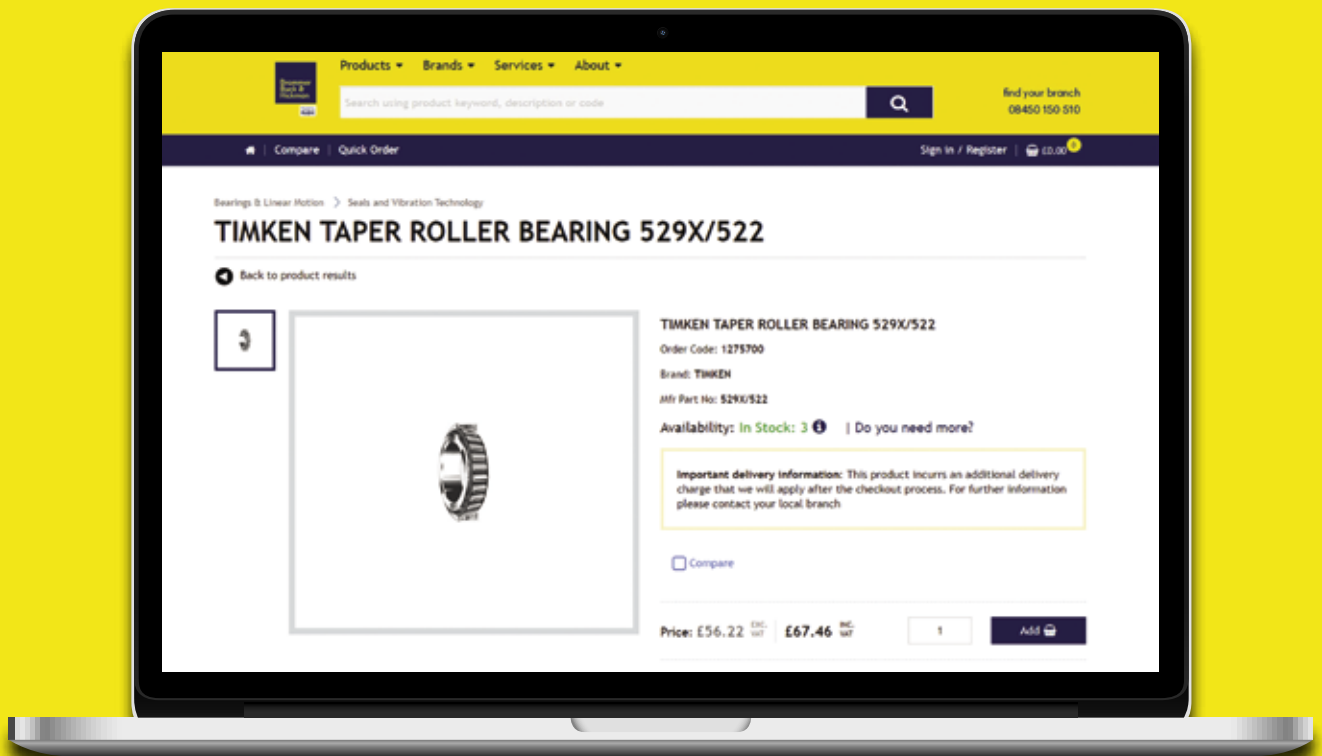
# e-Shop

Our online store makes getting the products you need easy to find and quick to order.

- › Access to over 100,000 products from the world's leading brands
- › Advanced search and filter to find the products you want quickly
- › See live stock and login to see your own prices
- › Quick order function – if you know what you need, add it fast
- › Compare functionality to make choosing faster and easier
- › Pay by card or on your trade account

“ The Brammer Buck & Hickman site is simple to navigate and makes finding exactly what I need quick and easy – plus delivery is always super-fast too. ”

Lawrence Sweeney, Contracts Supervisor, LMS Electrical (West Mids) Ltd



# search over 100,000 products by category

- › Abrasives
- › Bearings & Linear Motion
- › Chemicals & Lubricants
- › Cutting Tools
- › Electrical Power Transmission
- › Fasteners
- › Hydraulics
- › Industrial Sealing
- › Janitorial & Industrial Cleaning
- › Lifting & Handling Equipment
- › Mechanical Power Transmission
- › Personal Protective Equipment
- › Pneumatics
- › Power Tools
- › Process Equipment
- › Site Safety
- › Storage

# or select by your preferred brand

**3M**

**Ambersil**

**Ansell**

**BAHCO**

**bollé**

**deb**

**DEWALT**

**DORMER PRAMET**

**FACOM**

**Liquitrol**

**FUCHS**  
LUBRICANTS.  
TECHNOLOGY.  
PEOPLE.

**Honeywell**

**IRWIN**

**KARCHER**

**Kimberly-Clark  
PROFESSIONALS** Exceptional  
Workplaces

**LOCTITE**

**ph**  
Polyco  
Healthline

**Q-SAFE**

**ROCOL**

**Roebuck**

**STANLEY**

**BRADY**

**SCHAEFFLER**

**Gates**

**GRUNDFOS**

**V12**  
FOOTWEAR

**IMI NORGREN**

**NSK**

**Parker**

**RENOLD**  
Superior Chain Technology

**SIEMENS**

**SKF**

**SMC**

**BOSCH**  
Invented for life

**NORTON**  
SAINT-GOBAIN

**TIMKEN**

**TSUBAKI**  
Innovation in Motion

**MECALINE**

**CUTLINE**

# Procure Manager

Procure Manager is a flexible, customisable tool that gives you visibility and control over all your company's orders.





# Switching to our procurement management system gives you more control over your industrial supplies as well as significant savings.

## Control users' purchases

Manage all visible products and those available for purchase

## Bespoke product ranges

Purchase items specific to your needs

## View product availability

See real-time stock quantities before you purchase

## Line order level delivery dates

View when your order will be delivered

## Set approver limits

Per order, week, month or year

## Monitor current spend and budget

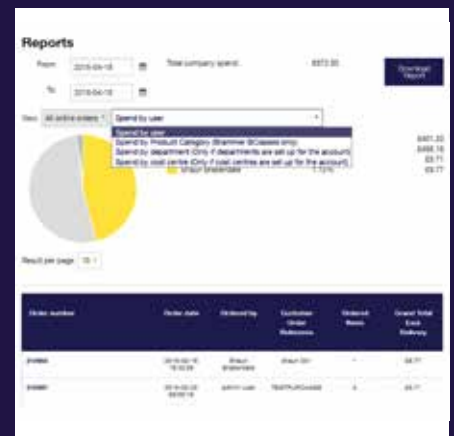
Access and track totals to easily control your fast-moving components and get notifications when limits are approached

## Procure Manager features



The screenshot shows the 'User Spend Limit' configuration page. It includes sections for:
 

- User Spend Limit:** A dropdown menu for 'Order'.
- User Approver Limit:** Radio button options: 'Cannot approve orders', '£100.00', '£100.00', and 'Can approve all orders'.
- Department setup:** A dropdown for 'Default department for this user' set to 'Engineering'.
- Cost centre setup:** A dropdown for 'Default cost centre for this user' set to 'Cost'.



➤ Customise approval levels

➤ Set limits and processes

➤ View real-time management information

# Punchout

Brammer Buck & Hickman's Punchout capability integrates seamlessly with your ERP systems to reduce time and transactional costs whilst giving you greater spend visibility and control.

The system works with all eProcurement platforms including Ariba, Hubwoo, Oracle, Coupa, SAP and provides customisable access to our entire online catalogue including pricing stock levels and product data.

## Requisition

- › All purchase data returned directly to your ERP system
- › Your user can access thousands of products tailored to your selection preferences

## Order

- › Orders placed through your ERP system
- › Dynamically updated stock, price and product data

## Invoice

- › Invoices sent electronically directly to your system
- › We integrate with all major systems and platforms (using standard protocols such as OCI or CXML)

Integrating your internal purchasing platform with our website creates a seamless buying experience for your procurement teams.

## The benefits of a Punchout solution

- › Brings full catalogue access into your current platform
- › Returns products from our website directly into your ERP system
- › Increase efficiency with no manual re-keying
- › Supports contract compliance by channelling purchases to agreed suppliers
- › Maximises your investment in technology through seamless integration
- › Fully supported by our in-house team of e-Commerce experts



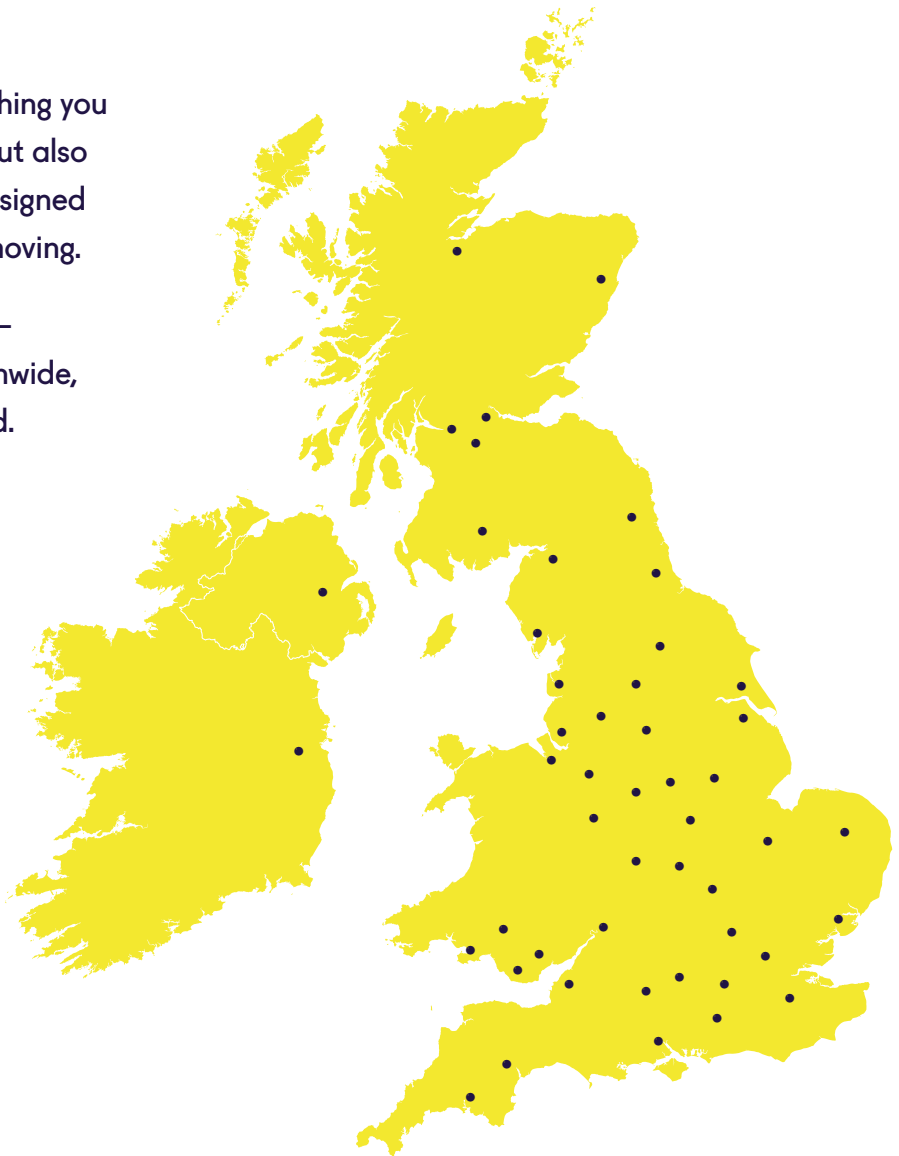
# three great e-Solutions from one expert provider

**Brammer  
Buck &  
Hickman**

Powered by  
**RUBIX**

We offer virtually everything you need – not just parts, but also outstanding services designed to keep your business moving.

Find us all over the UK – with 49 branches nationwide, we're just down the road.



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and Fluid Power: 0870 240 100  
[www.bbh-rubix.com](http://www.bbh-rubix.com)

📞 Tools and PPE:  
08450 510 150

