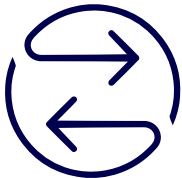


**Fast delivery,
reducing downtime**



**Interchangeable
with leading brand**



**Significant
cost saving**



Case study

Mecaline's 'off the shelf' gearbox reduces customer's downtime and costs

A major aluminium smelting customer contacted one of our branches, sending in only a nameplate of a unit they required as soon as we could supply.

The product – a leading brand's gearbox, size W110, to suit a D90 B5 frame motor – was equivalent to Mecaline's Square Worm gearbox that was **dimensionally interchangeable and already assembled**, so was ready to deliver from the branch. The only necessary modification was changing the input on our stocked unit to suit the customer's motor input – which took a matter of minutes. The gearbox was ready for dispatch a mere ten minutes after receiving the official order, and it arrived with the customer the very next day.

The purchase cost of the Mecaline gearbox was significantly less than the leading brand one and being ready 'off the shelf' minimised the customer's downtime.

“ The brilliant thing about this Mecaline gearbox was its ability to be interchanged with their existing one – this meant we were able to deliver from stock and get it to the customer within 24 hours, minimising their downtime. And on top of that it was a better price – win-win! ”

– Julie Quinton,
Senior Product Specialist

