

RUBIX

PPE & Protection: The new normal



Europe's #1 supplier of industrial
maintenance, repair and overhaul
products, services and solutions

uk.rubix.com

The new normal and PPE

Adjusting to the new normal can be a complex route to navigate. We are faced daily with new challenges related to protection, safety and hygiene in order to protect our colleagues and workplace.

Rubix has the complete portfolio of products, services and solutions required to safely return to work.

Our team of protection experts are always available to answer your questions, deliver advice and support your needs. Wherever you are, we're local. Find your local contact details on page 12.

In the UK, Brammer Buck & Hickman is the most trusted single source of industrial supplies, thanks to our buying power and financial stability that comes from being part of Europe's largest industrial distribution business, Rubix. We work with leading protection partners to deliver products and solutions for any application.

We have PPE and protection experts in every market to answer your questions, deliver advice and support your needs, ensuring your plant remains operational and your people stay safe.

> 7m products
Present in 22 European countries
650 locations

8,500 employees
15,000 brands
>220,000 customers

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The challenges

Whether it's coping with increased responsibilities and duty of care, switching from a responsive to total-safety approach or training employees who have never worn PPE before, we can help you navigate these challenges. As Europe's leader in protection, our reliable supply of quality PPE, backed by our expertise and solutions, will ensure you manage the successful transformation of your business.



Proactive protection
Increased focus on a wider planned, total-safety approach.



Wider responsibilities
New challenges, unfamiliar risks and new areas of responsibilities



Health & Safety
Hygiene now plays a key role – disinfecting, sanitising and cleaning.



Your safety guaranteed
As demand increases, so does the risk of counterfeit products.



New restrictions
Adjusted environments and different ways of working are required.



Assured supply
Continuous and reliable sources of supply are essential.



Learning & Development
Learn new safety procedures for wearing and disposing of PPE.



Sustainability
Use PPE while being environmentally friendly.



Managing costs
Balancing spend against increased safety requirements.



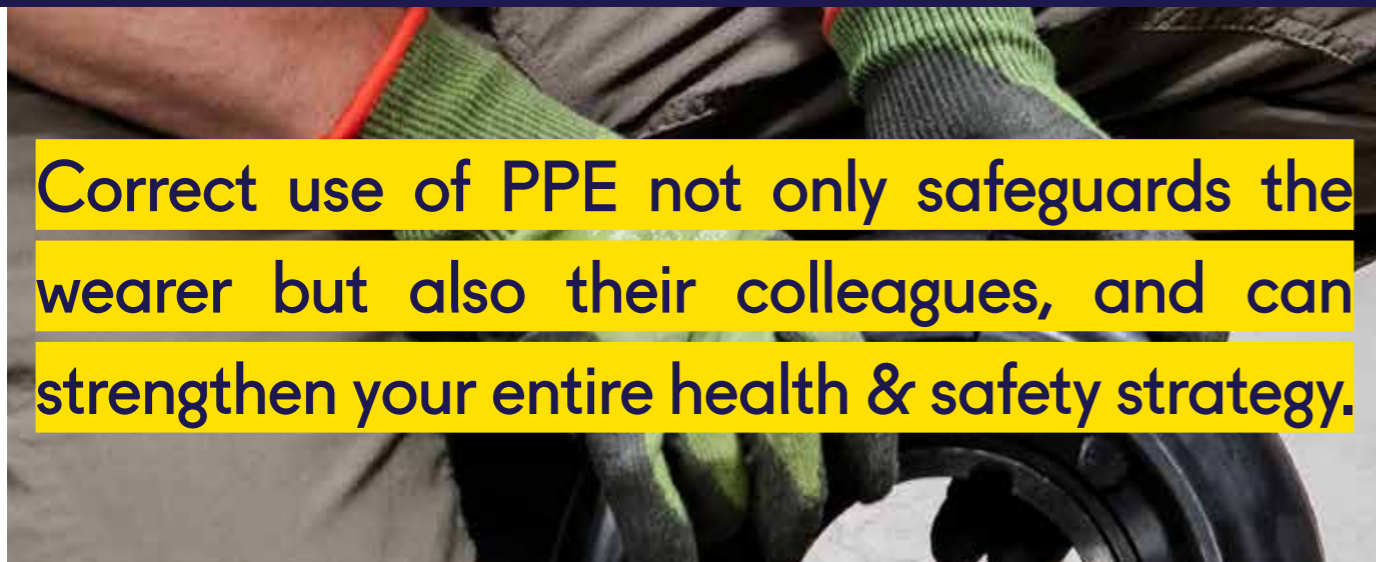
> Mastering new challenges

With over 650 branches across 22 countries, local advice is easily accessible from highly qualified teams who bring years of industry knowledge and experience. We provide health, safety and hygiene training alongside helping to foster a health & safety conscious workforce that consistently follows best practice.

Our teams will work with you to develop protection plans based on your needs.

Our related services include:

- Inventory management
- Vendor managed services
- Training for safety managers
- Digital procurement solutions
- Site audits
- Protection planning



Correct use of PPE not only safeguards the wearer but also their colleagues, and can strengthen your entire health & safety strategy.

Peace of mind on quality, supply and total cost of ownership while increasing the safety of your employees and customers

We can help you better manage your total cost of ownership. We've been doing it for decades for leading manufacturers across Europe. Let us do it for you.

Our scale as Europe's biggest distributor of industrial products, services and solutions, maximises your cross-site purchasing power by consolidating your supply with standardised products that deliver substantial cost savings.

And because you can meet your protection needs through one supplier, Rubix can help you reduce the number of suppliers – safely.



Delivering products, providing solutions

Our scale means we have the products you need at the right price, in stock or on call, whenever you need them.

And our services and solutions then ensure you get the most value from your PPE budget whilst keeping everyone safe.



Market-leading brands and innovation

We partner with leading manufacturers and brands securing a strong innovation pipeline and quality assurance.



Certified quality at lower prices

We have partnered with the best suppliers and factories in the world to bring you a comprehensive head-to-toe safety solution under our exclusive GISS brand – meaning you can satisfy all of your industrial safety needs in one place.

GISS-branded products meet stringent industry certification standards, delivering a level of

quality, comfortable fit and safety as good as the leading PPE brands, but at a better price. In fact, we sell more GISS PPE than any other brand. GISS never compromises on the safety of your most important asset – your people – and helps you deliver reliable cost-efficient operations.



Exclusively distributed by Rubix

RUBIX



GISS provides assurance on quality, performance and cost in all these categories:



Safety footwear



Respiratory protection



Fall protection



Hearing protection



Hand protection



Head protection



Protective eyewear



Safety workwear



Site safety

Find out more at www.GISS.com

Our solutions, customer successes

Spend reduced by 74% with no compromise on safety



With production and protection consumables stored in several areas, a leading manufacturer of IT systems

and infrastructure suffered little accountability of usage and spend – with operators spending considerable time searching for needed items.

We installed a central Rubix vending machine. Individual access cards allow 24-hour stock access and discourage stockpiling and 'shrinkage', while store managers can track usage and have full accountability. Instant reporting ensures high-usage items are replenished quickly.

Compared to the previous year, spend in the first four months ran at just 26%, and further cost savings have been achieved through cutting stockholding of products no longer required.



- › 24-hour stock access
- › Discouraged stockpiling
- › Track usage with full accountability
- › Instant reporting

One quick change meant €108K savings



In one area of a global car manufacturer's plant, it was imperative that glass didn't contaminate the environment. Workers faced high risks of cuts, so maximum cut rating gloves were worn, but the chosen brand contained glass fibre – which the environment needed to be free from. With more than a dozen types of gloves available, many of which also contained glass fibre, the risk of cross-contamination was high.

An internal feasibility study revealed that glass-free gloves could be used throughout the factory with no negative impact on productivity. We sourced a prototype glass-free glove which was issued to all workers throughout the plant.

Zero waste caused by glass contamination and a drop in associated downtime, along with fewer SKUs needing to be ordered, generated a sizeable reduction in total cost of ownership: over €108,000 in annual cost savings.



€32,000 annualised savings from one vending machine with no drop in safety



A leading manufacturer of metal packaging, wanted to safeguard against excessive consumption of protective equipment – including gloves and masks – without compromising on safety.

The installation of a vending machine keeps the protection products on free issue but gives clear visibility of consumption.

Employee swipe cards monitor individual usage and discourage staff from taking large amounts of supplies, while still maintaining 24-hour access. Instant reporting also allows for the quick replenishment of high-usage items.

With the vending machine establishing accountability of use, there was a significant drop in consumption, generating cost savings of €8,000 in one quarter.

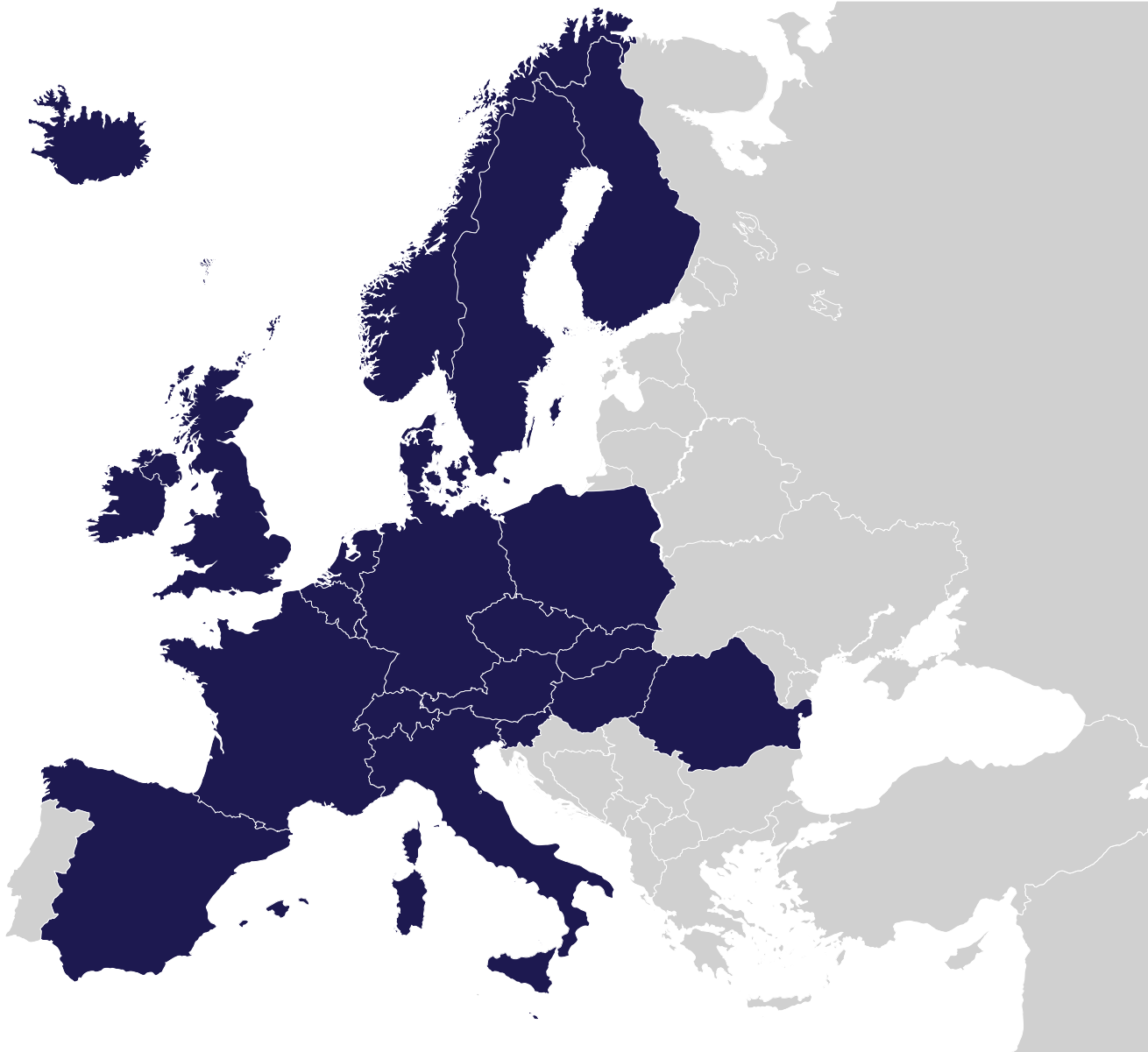


RUBIX

Your trusted partner for your protection needs



With our specialist expertise, international strength and local presence – combined with an experienced understanding of your industry – we're ready to keep you moving and help you reduce costs



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