

Spartex

Spartex switch 'cleans up' with faster replenishment, reduced downtime and increased safety



**Faster
replenishment**



**Increased
safety**



**Reduced
downtime**

One of our metal working customers was having challenges with the supply of their spill kits. Although satisfied with the quality and functionality of the kits themselves, our customer was having to wait up to four weeks for delivery from their current brand. Longer wait times for essential cleaning equipment can result in reduced productivity, as well as potentially increasing the risk of accidents and environmental issues.

They discussed the issue with their Rubix Insite™ Manager, who suggested switching to Spartex. Spartex provides a complete range of essential industrial products – including spill kits – and making the switch meant that the customer was able to match their current product but ensure a faster replenishment time – including same day in urgent situations.

With quicker delivery, the customer is now safe in the knowledge that shorter replenishment times means greater safety for their staff and reduced downtime.

“ Because Spartex is available exclusively from Rubix, we can ensure availability and quick delivery of Spartex products. This customer was so pleased that we resolved their delivery issue without reducing quality or increasing costs, and even decrease their money on shelves as no need for buffer stock. ”

- Daniel Leatham-Voase, Insite™ Manager